

# CMAE Management Development Programme Part 1

27<sup>th</sup> Jan – 31<sup>st</sup> Jan 2020

Manchester, England



APPROX TIMINGS	Monday 27	Tuesday 28	Wednesday 29	Thursday 30	Friday 31
<b>START</b>	<b>9.00 – 9.30 am</b> Registration	<b>9.00 am</b>	<b>9.00 am</b>	<b>9.00 am</b>	<b>8.30 am</b>
	<b>9.30 – 10.00</b> Welcome Introductions & aims of the week Bill Sanderson  <b>10.00 – 11.15</b> Journey from Management to Leadership Darshan Singh	<b>9.00 – 10.30</b> Food & Beverage Management Steven Brown	<b>9.00 – 10.30</b> Club Financial Mgt Duncan Ritchie	<b>9.00 – 10.45</b> Club Legislation Jamie White, CMDip #009	<b>08.30 – 10.00</b> Club Governance Kevin Fish CCM
<b>BREAK</b>	<b>11.15– 11.30</b>	<b>10.30 – 10.45</b>	<b>10.30 – 10.45</b>	<b>10.45 – 11.00</b>	<b>10.00 – 10.15</b>
	<b>11.30 – 13.00</b> Journey from Management to Leadership Darshan Singh  # 001	<b>10.45 – 12.15</b> Food & Beverage Management Steven Brown	<b>10.45 – 12.45</b> Club Financial Mgt Duncan Ritchie  #005	<b>11.00 – 12.30</b> Golf Course for Managers Jim Croxton  #010	<b>10.15 – 11.30</b> Club Governance Kevin Fish CCM #012  <b>11.30 – 13.00</b> Facilities Management James Newman #013
<b>LUNCH</b>	<b>13.00 – 13.45</b>	<b>12. 15 – 13.00</b>	<b>12.45 – 13.30</b>	<b>12.30 – 13.15</b>	<b>13.00 – 13.45</b>
	<b>13.45 – 15.15</b> Change Management Darshan Singh	<b>13.00 – 14.30</b> Food & Beverage Management Steven Brown	<b>13.30 – 14.45</b> Club H&S Steuart Fotheringham #006 <b>14.45 - 16.15</b> Club HR Steuart Fotheringham  #007	<b>13.15 – 15.00</b> Marketing in Clubs Bill Sanderson	<b>13.45 – 14.30</b> Course Test (30 mins)
<b>BREAK</b>	<b>15.15 – 15.30</b>	<b>14.30 – 14.45</b>	<b>16.15 – 16.30</b>	<b>15.00 – 15.15</b>	<b>14.30 – 14.45</b>
	<b>15.30 – 17.00</b> Managing & Delegation Darshan Singh  # 002	<b>14.45 – 17.00</b> Food & Beverage Management Steven Brown  #004	<b>16.30 – 17.45</b> The Modern PGA Pro Joe Kelly  #008	<b>15.15 – 17.00</b> Marketing in Clubs Bill Sanderson  # 011	<b>14.45 – 16.15</b> Career Development Bill Sanderson  #014
<b>SUMMARY</b>	<b>17.00 – 17.30</b> Day Summary	<b>17.00 -17.15</b> Day Summary	<b>17.45 – 18.00</b> Day Summary.	<b>17.00 –17.15</b> Day Summary	<b>16.15 – 16.30</b> Day & week summary
<b>EVENING</b>	18.30 Wine Tasting #003				